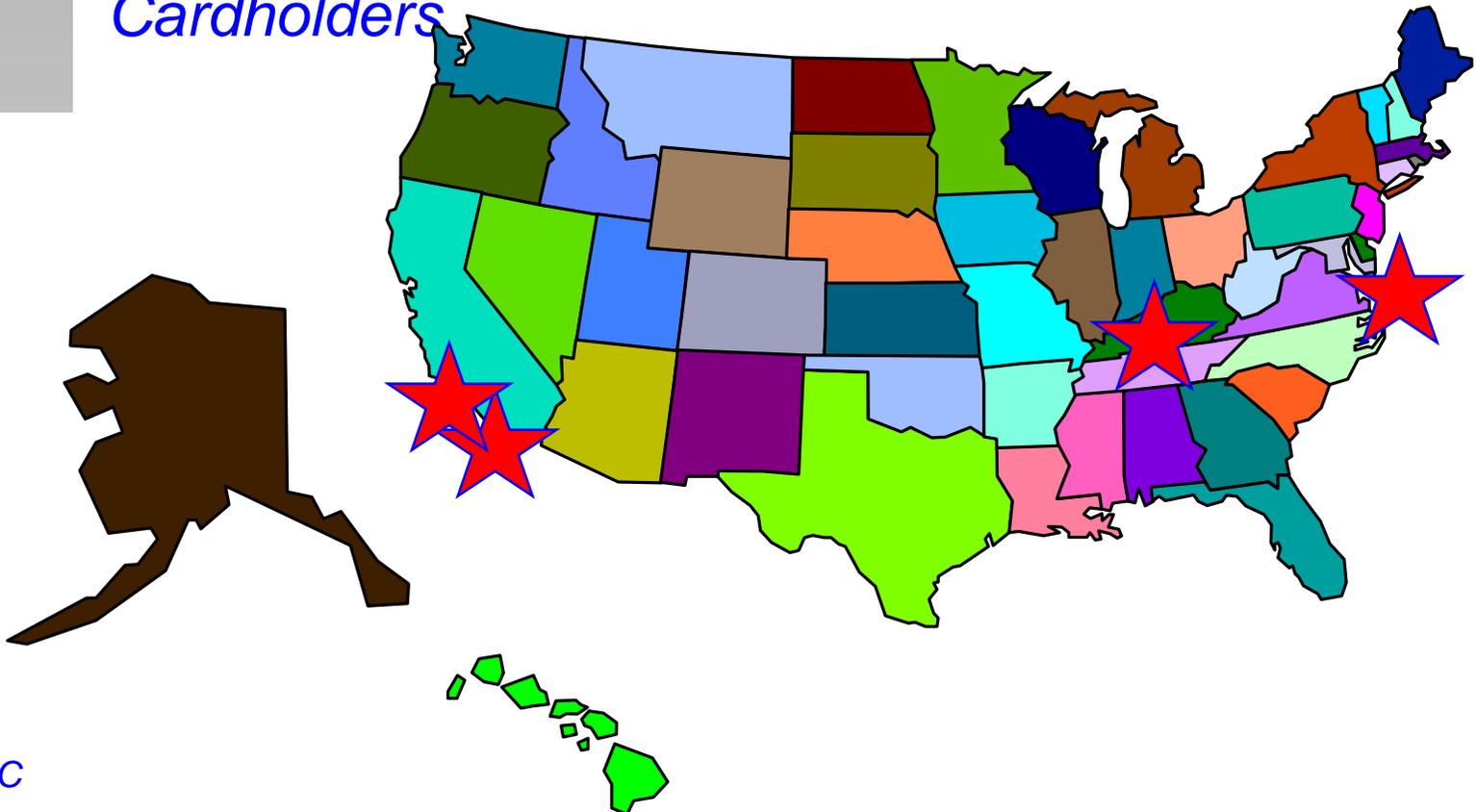


***PORT HUENEME DIVISION
NAVAL SURFACE WARFARE
CENTER***

***GOVERNMENTWIDE
COMMERCIAL PURCHASE
CARD PROGRAM
December 2000***

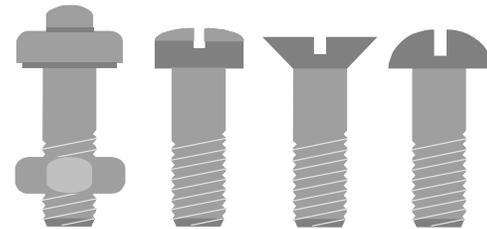
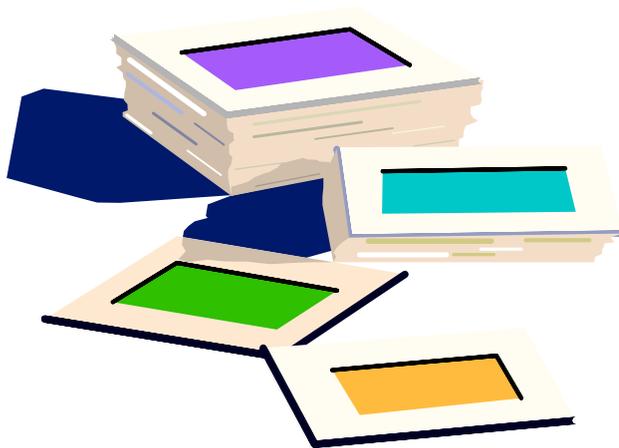
PARTICIPATE WITH BUSINESS

- *SMALL OR LARGE BUSINESSES*
- *FOUR SITES TO PURCHASE FROM YOU - 285 Cardholders*



TYPES OF COMMODITIES - Examples:

- ***OFFICE SUPPLIES***
- ***COMPUTER HARDWARE/SOFTWARE***
- ***ELECTRONIC SUPPLIES***
- ***ELECTRICAL/PLUMBING/HARDWARE***

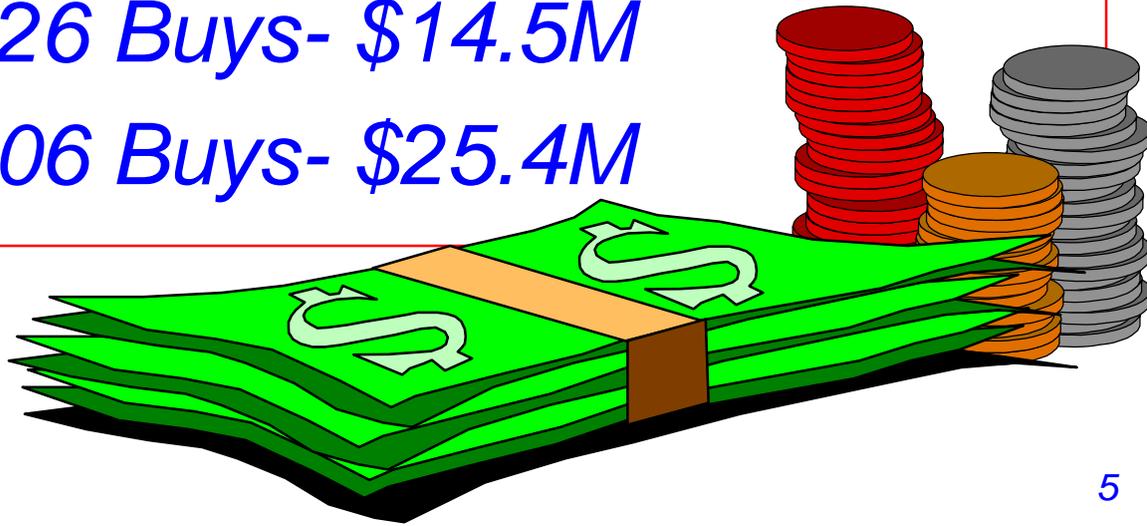


DoD CHANGING THE WAY IT IS DOING BUSINESS - FY 99

- *Dept of AF - \$1.0B 2,580,193 buys*
- *Dept of Army - \$1.8B 3,637,817 buys*
- *Dept of Navy - \$1.4B 2,356,379 buys*

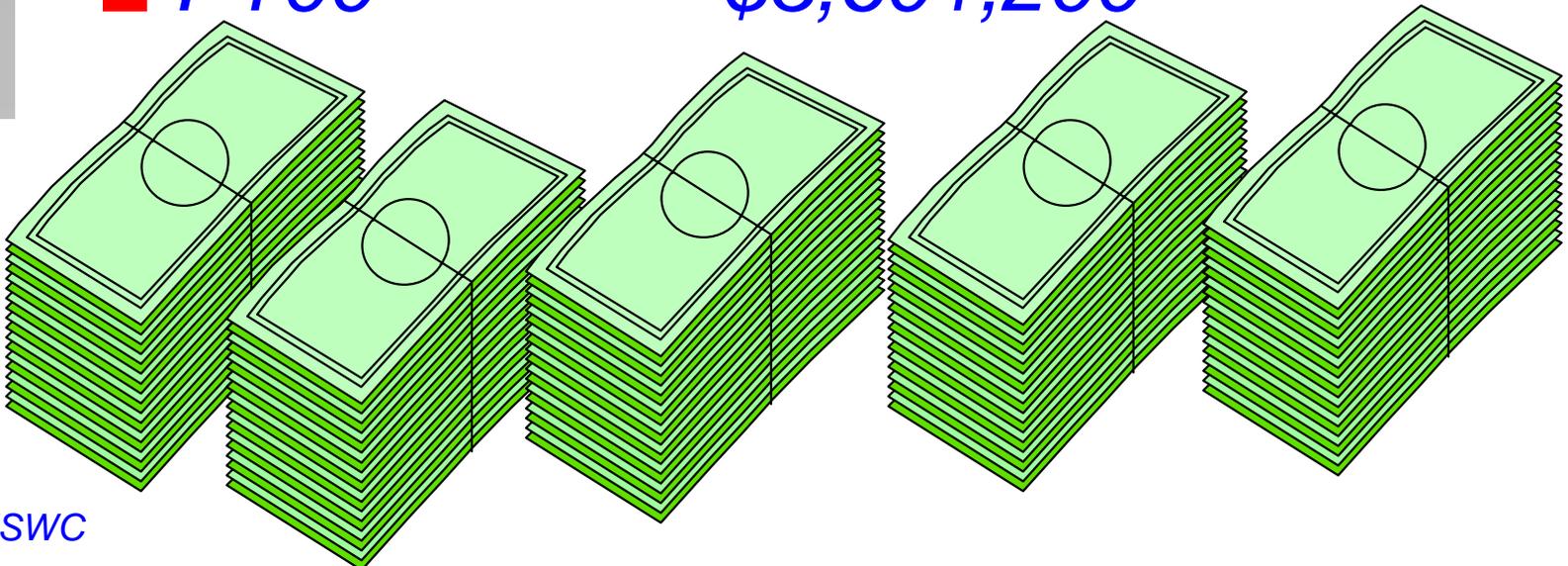
PHD NSWC CHANGING THE WAY WE ARE DOING BUSINESS

- FY95 - 5339 Buys - \$4.2M*
- *FY96 - 8207 Buys - \$6.5M*
- *FY97 - 9231 Buys - \$6.9M*
- *FY98 - 12453 Buys - \$9.1M*
- *FY99 - 14526 Buys - \$14.5M*
- *FY00 - 18006 Buys - \$25.4M*



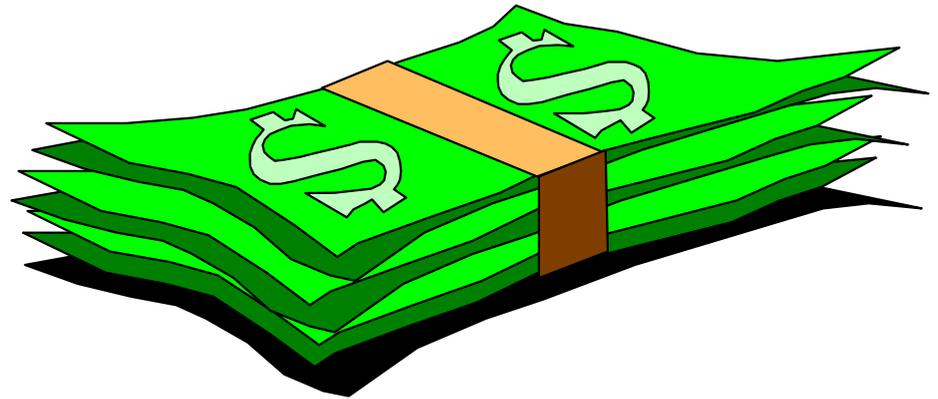
ADMINISTRATIVE SAVINGS/STREAMLINING THRU USE OF CHARGE CARD vs. TRADITIONAL PURCHASE ORDER METHOD

■ <i>FY 97</i>	- \$ 912,600
■ <i>FY 98</i>	- \$1,245,300
■ <i>FY99</i>	- \$1,452,600
■ <i>FY00</i>	- \$3,601,200



BENEFIT FOR BUSINESSES

- ***YOU WILL RECEIVE PAYMENT FROM THE BANK WITHIN 3 WORKDAYS***
- ***HOW'S THAT FOR PROMPT PAYMENT!***



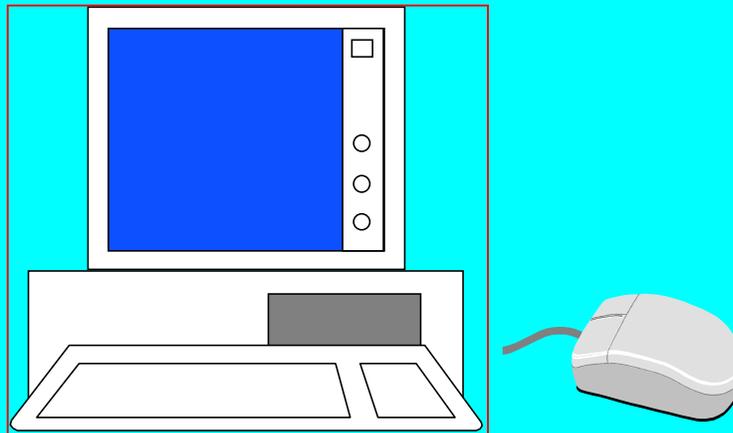
LETTER OF AGREEMENT PROGRAM

- *Use of Charge Card up to \$25000 thru a Letter of Agreement.*
- *This program is restricted to small businesses and is ONLY for commercial supplies (not services)*

PHD NSWC HOMEPAGE

- *To obtain your copy of the Letter of Agreement, visit us at:*

<http://www.nswses.navy.mil/procurements/loapage.htm>

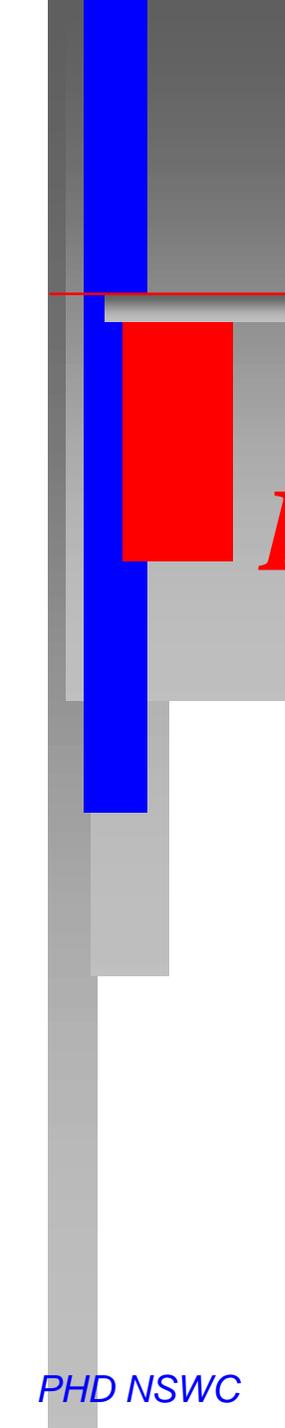


LOA PROCESS

- *DOWNLOAD FROM HOME PAGE*
- *COMPLETE AND SIGN*
- *MAIL TO:*
 - *PHD NSWC*
 - *Code 1E20, 4363 MISSILE WAY*
 - *PORT HUENEME, CA 93043-4307*
- *A SIGNED COPY WILL BE RETURNED TO YOU.*

What must the vendor do to participate?

- *The vendor must have charge card processing capability*
- *If you do not have this capability, contact your local bank OR contact Citibank 1-888-474-0317 for assistance.*



***FOR MORE INFORMATION -
FROM PHD NSWC***

TELEPHONE: 805/228-8669

***AGENCY PROGRAM
COORDINATOR***